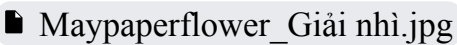




## OUR REFERENCES & EVIDENCES

### **1. MENTIONED DATAS:**

- <https://vtv.vn/van-hoa-giai-tri/huong-di-moi-bao-ton-va-phat-trien-lang-ngh-20230104115729048.htm>
- <http://hoinongdan.org.vn/sitepages/news/1073/124004/hon-1-3-lang-ngh-e-cua-ha-noi-da-mai-mot-that-truyen>
- <https://consosukien.vn/thong-ke-gioi-viet-nam-2020-mot-so-ket-qua-chi-nh.htm>

### **2. MAYPAPERFLOWER'S SIGNIFICANT ACHIEVEMENTS:**

- Won A prize in Thua Thien Hue's Start-up Competition 2020  
<https://codokhoinghiiep.thuathienhue.gov.vn/?gd=3&cn=28&tc=10109>
- Second prize in the National Handicraft Design Contest 2022  

- 1 of the top businesses in Vietnam that creates strong social impact certified by the UNDP & the Canadian Government, receive social funds from IseeCOVID program  
<https://iseecovid.vn/story/307?title=maypaper-flower---buoc-ngoat-cua-ngh-thu-cong-truyen-thong-300-nam>
- VNPR Awards 2021: Best reputation management  
[Facebook.com/maypaperflower/posts/pfbid02CggXmRdrdzDYzFuqTLg9LMCmJqhLNVZrc6dPexnw8D5rm8kNgiwhd67X7im2ZydVI](https://www.facebook.com/maypaperflower/posts/pfbid02CggXmRdrdzDYzFuqTLg9LMCmJqhLNVZrc6dPexnw8D5rm8kNgiwhd67X7im2ZydVI)
- Giải thưởng dấu ấn: “Phụ nữ hợp tác - Kiến tạo tương lai”  

- Many showrooms are located worldwide (Ex: In Kuala Lumpur, Malaysia)  

- Transporting thousands of products to 14 countries all around the world, having wholesale orders for export through quotas and official channels with partners in the US and UK  
<https://drive.google.com/drive/folders/1i4S9PCQQPY9x9-pO1XPhosexFAY06D1f?usp=sharing>
- Representative to promote Vietnamese culture for the 50th anniversary of the establishment of diplomatic relations between Vietnam - France  
[Facebook.com/maypaperflower/posts/pfbid02Vvq2vh8zV8ZqocMvzwnGxSZjZWojnrhSdrVpadp1cTq9tSgCK7F6Edvc94NMfXfVI](https://www.facebook.com/maypaperflower/posts/pfbid02Vvq2vh8zV8ZqocMvzwnGxSZjZWojnrhSdrVpadp1cTq9tSgCK7F6Edvc94NMfXfVI)

### 3. STAKEHOLDER SUPPORTS

#### a) Media

- VTV news: "Starting from passion"  
<https://vtv.vn/video/phong-su-may-paperflower-khoi-diem-tu-niem-dam-me-525061.htm>
- Morning coffee with VTV3: "Bringing the art of crossing the village's bamboo ramparts - reaching out to the world"  
<https://fb.watch/jYyCCb5Pkz/?mibextid=qC1gEa>
- New breezes for traditional crafts  
<https://www.sgtiepthi.vn/nhung-lan-gio-moi-cho-nghe-thu-cong-truyen-thong/>
- Viet Nam Hoi Nhap Newspaper: "The house of bougainvillea on the land of the ancient capital"  
<https://vietnamhoinhap.vn/vi/can-nha-maypaperflower-hoa-giay-nghe-thuat-tre-n-dat-co-do-32570.htm>
- Phu nu Newspapers: "Trust Hieu!"  
<https://www.phunuonline.com.vn/hay-tin-hieu-a1480363.html>
- Nong Thon Viet Newspaper: "Paper flowers overcome the ups and downs"  
<https://nongthonviet.com.vn/emagazine/hoa-giay-maypaperflower-vuot-qua-nhung-gap-ghenh.ngn>
- Brands Vietnam: "From traditional values to integrated creativity"  
<https://www.brandsvietnam.com/congdong/topic/322433-Tu-gin-giu-gia-tri-truyen-thong-den-sang-tao-de-hoi-nhap>
- Bazaar Vietnam: "Handmade paper flower as a logo for VNPR 2021"  
<https://bazaarvietnam.vn/vnpr-awards-2021-chon-hoa-giay-thu-cong-lam-bieu-tung/>

#### b) Products

<https://drive.google.com/drive/folders/10wJI7Ctop4W5l2hhL1RngHzP0XVQqgtm>

#### c) Partners

<https://drive.google.com/drive/folders/10v9pI2pNOqXjJOxNFvHCoF8c2dfFveGu>

#### d) Suppliers

<https://drive.google.com/drive/folders/1Z2Uxn3e9P7dy3iUHvYLRC9Ze3sr0ztB>

#### e) Creditors

 Quỹ IseeCOVID.jpg

#### f) Distribution channels

 Sản thương mại quốc tế.jpg

#### Our product materials:

<https://drive.google.com/drive/folders/1rKIgLyuwsmHyokz1sq51aAQJKAACVpRH>

#### MORE PHOTOS:

<https://drive.google.com/drive/folders/15iR6DU7rIcD8fRnFzFb2QQpIFfBBm9t9>

#### 4. OUR CAPITALS:

- **Human capitals:** [w](#) YÊU CẦU VÀ NỘI QUY LÀM VIỆC TẠI NHÀ.docx

- **Financial capitals:**

<https://drive.google.com/drive/u/1/folders/14wK2pPl3F57s6jGLSHie2Y4RkDPRJOBw>

#### 5. TRACTION:

<https://drive.google.com/drive/u/1/folders/1cwp5Yun5SIg6cQXbNgxrAA2aZTWayYPu>

#### 6. TECHNOLOGY INTEGRATION INTO MANAGEMENT AND PRODUCTION:

<https://drive.google.com/drive/u/1/folders/1cKwWnmlYP6rDQaGq9v8tXFL1hurl7cZK>

#### MORE ROUND 3 EVIDENCES:

<https://drive.google.com/drive/folders/1cwp5Yun5SIg6cQXbNgxrAA2aZTWayYPu?usp=sharing>